



Department of State (DOS) Capabilities Overview

Submitted to:

Department of State

Administration
Consular Affairs
Diplomatic Security
Foreign Service Institute
Information Resource Management
International Narcotics and Law Enforcement
Overseas Building Operations
United States Agency for International Development (USAID)

Submitted by:

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DUNS Number: 080111200

CAGE Code: 7JGW8

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Reference: Capabilities Statement

To Whom it May Concern:

KSQUARED Technology Consulting, Corp. (KSQUARED), an economically disadvantaged woman-owned small business, submits our capabilities information.

Our capabilities information consists of one document which is comprised of the following:

Contact Information
Capabilities
Business Status
NAICS Codes
Statement of Interest

I would like to thank the Department of State for the opportunity to be considered to support them. As President and Owner of KSQUARED, I am committed to providing the best resources to ensure the success of the programs and projects at FEMA. Please do not hesitate to contact me at (301) 520-7424 or kia.alford@k2technologyconsulting.com.

Sincerely,

Kia R. Alford
President and CEO



KSQUARED
TECH CONSULTING

Contact information:

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- Cage Code: 7JGW8
- Tax ID: 47-4230920

Capabilities Statement:

KSQUARED Technology Consulting, Corp. is a WOSB, EDWOSB, and Minority Owned Business that has been servicing USACE since its inception as a corporation. We specialize in data warehousing, cyber security, business intelligence, and project management. We have offices in Annapolis and Crofton, Maryland. Our expertly trained, professional staff holds relevant certifications to be compliant with DOD 8570 to include: Certified Information Systems Security Professional (CISSP), Security +, Project Management Professional (PMP), and a Green Belt Lean Six Sigma in addition to a host of other certifications. We have successfully provided Operations and Maintenance (O&M) support for the Enterprise Data Warehouse (EDW) at USACE and the Risk Management Framework (RMF) Transition for Civil Works Business Intelligence (CWBI) line, and we have supported transitional reporting for a non-profit health information based company. Additionally, we have recently established an Interactive Dashboard and Reporting Services Program at USACE.

KSQUARED was founded in 2015 with a commitment to the community and to its team members. Our core foundational beliefs include the support and development of our employees – to work for us is to work for their own success. We are 100% committed to our team members and to our customers. We routinely engage with our customers and welcome their feedback to ensure we provide exemplary service and complete satisfaction. Our CEO is local and prides herself on customer intimacy and customer contact. She is always available to support her team members and customers.

KSQUARED employees are veterans in the data warehousing, analytics and reporting arenas with over 2 decades of experience. These industries include, but are not limited to, Government, Health Care, Finance, Telecommunications, and Call Center Operations. We implement various tools and techniques which allow for seamless data integration. We are experienced in working with warehousing appliances as well as traditional relational database management systems. KSQUARED provides complete end-to-end warehouse support that will convert client data into optimized, visual outputs to assist stakeholders in achieving their performance goals. KSQUARED has 20+ years of experience supporting federal and commercial clients on various reporting technologies. KSQUARED has created, implemented, and supported reporting and dashboard applications for USACE and other clients. In supporting these dashboards KSQUARED has worked intimately with their customer to provide executive reporting as well as historical, trending, and variance analytics. KSQUARED has developed these reporting structures to display in a variety of different ways including the following:

- **Interactive Dashboards**
- **Visualized Reporting Systems**
- **Daily/Monthly/Annual Aggregate Reports**
- **Historical Trend Analysis Reporting**

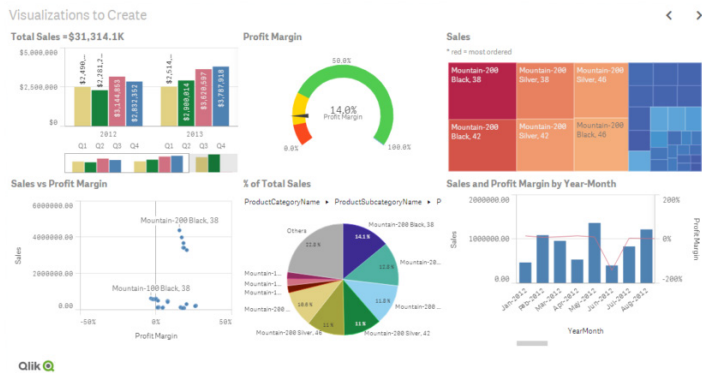
KSQUARED utilizes SAP Business Objects (BOBJ), as well as, Qlik Sense (Qlik) software to create these interactive, demonstrative, reporting solutions discussed above.

PROOF

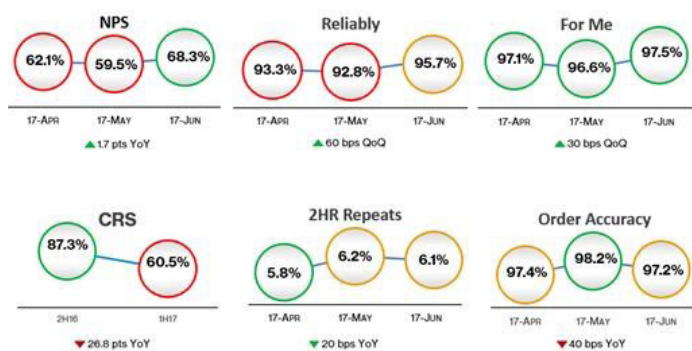
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Figures A through C demonstrate some of the types of dashboards we have been able to develop for our customers.

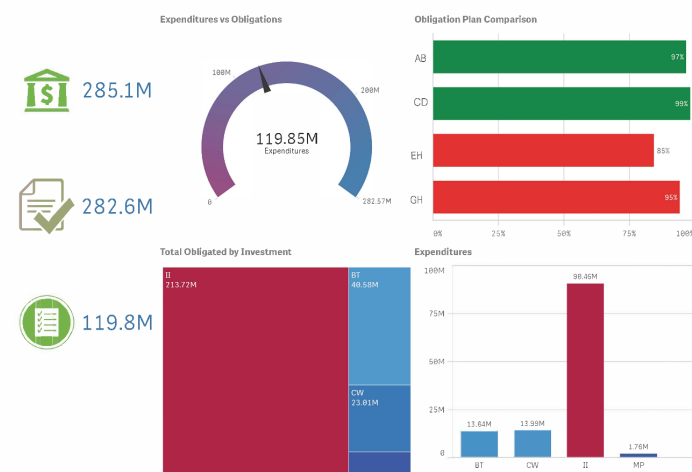
—Figure A—



—Figure B—



—Figure C—



Additionally, KSQUARED retains analysts who can work hand in hand with the customer and subject matter experts to design custom management reporting briefs. These briefs can be done utilizing the interactive dashboard reporting of BOBJ on Qlik alone or they can be done utilizing these reports and presentation tools like Microsoft PowerPoint and Prezi.

Business Status:

- Economically Disadvantaged Woman-Owned Small Business (EDWOSB)
- Woman Owned Small Business (WOSB)
- Small Business

Applicable NAICS Codes:

- 541512
- 541611
- 518210
- 519190
- 541490
- 541519
- 541518
- 541690
- 541990
- 611420

Statement of Interest:

KSQUARED is highly interested in supporting the Department of State in its on-going and growing information technology needs. KSQUARED has been servicing USACE since 2016. However, our staff has experience serving USACE since 2009 and worked at other Federal Agencies including the DOJ. We believe we are uniquely qualified to implement/configure/develop/deploy and data warehousing, cyber security and information assurance needs.

We are a small company just starting out but we believe that our dedication, timeliness and experience are formidable. We also offer very competitive rates and our CEO Kia Alford is always available to support our projects.

Our company is based out of the DC Metro Area with easy access to 3 major international airports. We can also travel with ease if need be to support the agency.

We hope the government strongly considers KSQUARED as a potential service provider of data warehousing, data integration, analytics, visualization and management reporting services at the Department of State.

PROOF

Department of State (DOS) Capabilities Overview

Background

- Woman Owned
- Minority Owned
- Small Business
- Less than 5 employees
- 20 years of Information Technology Experience
- 10 years of Government Consulting Experience
- 15 years of Information Assurance Experience

Information Assurance

- CISSP
- PMP
- Security +
- IASO Certified
- Fluent in AR 25-2, AR 25-1
- Fluent in DOD 8570
- Fluent in DOD 8500
- MCDBA
- MCAD
- MCP
- Masters of Science

About Us

- Extensive DOD Experience
- Extensive DOJ Experience
- Successfully completed 100% Government Accountability Compliance
- Achieved 2 DIACAPS
- Achieved 2 CONS

Clearances

- Secret Clearance
- TS Clearance Eligible!
- Information Assurance Technologist Level III
- Information Assurance Manager Level III

Current Work Locations

- DC/MD/VA
- Headquarters in Crofton, MD